



2018 ANNUAL REPORT







# MISSION

To provide people with disabilities and their families support to attain independence, self-determination, integration, and acceptance by others through education, exploration, and experience.



# VISION

All people are recognized and valued for their abilities *first*.



# **VALUES**

Integrity – consistently truthful, dependable, professional, and ethical

Equality – fairness in all opportunities

Dignity – deserving of respect and consideration

**Distinction** – pursuing excellence via world-class best practices

Diversity - encouraging inclusiveness



#### Dear Friends.

Thank you all for your help advancing our great mission throughout 2018! It is only with your help, our friends and stakeholders, that we can knock down barriers and shape the community to be more inclusive of people with unique developmental qualities.

We accomplished many great things last year, including examples of individual success in home and community independence. We have seen young children take their first steps or read their first words; we have seen students graduate from school and plan for their next steps in life; we have seen adults get their first apartment on their own or first paid job in the community. All the while, Abilities First provides encouragement and support.

In 2018, we also significantly expanded our reach to new people through creation of new residential, preschool, school, adult day, and employment services programs. With each new program, we embrace the responsibility and joy of helping people set and reach their goals.

Throughout 2018, our industry continued to experience rapid change in regulatory requirements and payment methodologies. I am proud to say that so far, we have been successful in our work to adapt to such changes. Perhaps the most significant changes are yet to come with the advent of Managed Care, scheduled for 2021. With dedication to preserve our mission and succeed in Managed Care environments, Abilities First is carefully building the internal systems that will be necessary in the future.

I encourage you to learn more about our great organization by visiting our website and social media platforms. Also, we hope you'll consider working with us when and where you can to help us as we continue our journey toward a world where all people are recognized and valued for their abilities *first!* 

Sincerely,

**JEFFERY FOX, PH.D.**Chief Executive Officer



Jeffery Fox, Ph.D.
Chief Executive Officer



Ellen Griffin Chief Financial and Administrative Officer



**Dina Menzie, LMSW** Chief Program Officer



Melissa McCoy, CFRE, CFRM Chief Advancement Officer



**Shawn Carlson**Chief Compliance Officer



Dear Friends,

On behalf of the Abilities First Board of Directors, it is my pleasure to present our 2018 Annual Report. In collaboration with our executive staff, we continue to successfully follow our strategic plan to diversify and grow our programs to better support our community, while remaining true to our Agency's mission.

We are proud to have created the Foundation for Abilities First NY (FAFNY), which will empower our advancement efforts, providing the funding for new program initiatives and development. Given the ever-challenging fiscal environment we face, private financial support is critical. Please give generously and often.

The year and beyond holds great promise for Abilities First to serve those in need. We possess the management expertise and financial discipline to maintain vibrant programs that will continue to expand our footprint and capacity. I am proud of what Abilities First has accomplished in 2018 and excited about the future.

Sincerely,

**DAVID W. MELBY** 

President, Abilities First Board of Directors Senior Vice President, Rose & Kiernan, Inc.



# **2018 ABILITIES FIRST BOARD OF DIRECTORS**





Dear Friends,

It is my distinct privilege to reach out to you on behalf of the Board of Directors of the Foundation for Abilities First NY (FAFNY).

The key objectives guiding the Foundation Board of Directors is to ensure philanthropic leadership to enrich the mission of Abilities First. By cultivating individuals, corporations, and the greater community, we can assure the sustainability of this critical resource and its long-term impact to enriching the lives of children and adults in our communities.

You, your colleagues, local businesses, and philanthropists are encouraged to contribute to the mission, through a number of opportunities:

- Gifts of cash, stock, real estate, bequests, charitable trusts, and other
- Volunteer leadership
- Sponsoring initiatives
- Attending events
- In-kind donations

Fundraising initiatives formerly presented by Abilities First will begin to be presented by FAFNY. The 2019 calendar of Foundation events includes:

- May 22 Abilities First Community Partners Breakfast
- July 22 Abilities First Golf Classic, The Powelton Club
- October 18 Signature Event, Changepoint Theater

As you will see in the 2018 Abilities First Annual Report, the revenueto-expense operating budget has little in reserve funding from which to expand operations or to improve facilities and quality-of-life experiences for individuals served.

Please join us in ensuring another 57 years for the mission of Abilities First.

Most sincerely,

JOSHUA MACKEY, ESQ.

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President, Foundation for Abilities First NY (FAFNY)

Partner, Mackey Butts & Wise, LLP



# **2018 FAFNY BOARD OF DIRECTORS**





**Joshua Mackey, Esq.**President



C. DeForest Howland
Treasurer



**Eric Baxter** 



John Scileppi, Ph.D.



William Van Ornum, Ph.D.



Theodore Prenting, Ph.D.
Vice President



Craig Irwin
Secretary



Pat Rose



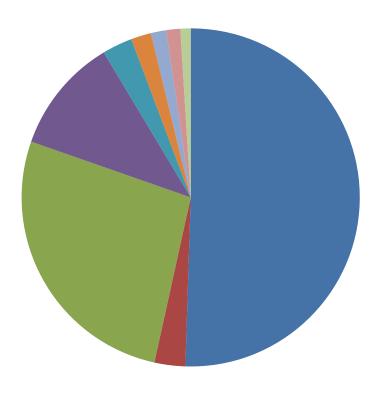
**Pete Setaro** 

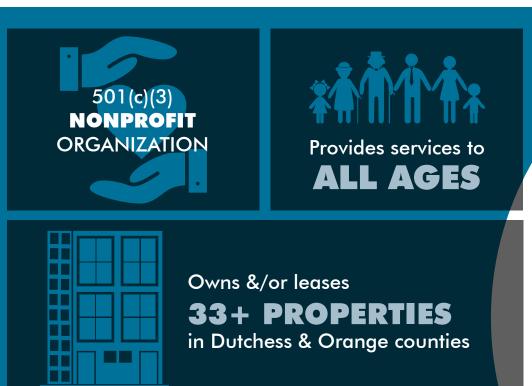


Debra Zambito

# **2018 SOURCES OF REVENUE**

2018 Sources of Revenue	Amount
<ul><li>Medicaid</li></ul>	\$18,319,203
NYS OPWDD	\$1,067,799
NYSED/Local Districts	\$9,759,245
NYSED/Local Counties	\$4,004,545
• Fees From Individuals	\$1,048,339
Private Contracts	\$699,739
Transportation Fees	\$531,861
<ul> <li>Donations/Contributions</li> </ul>	\$485,558
All Other	\$355,292
Total	\$36,271,581

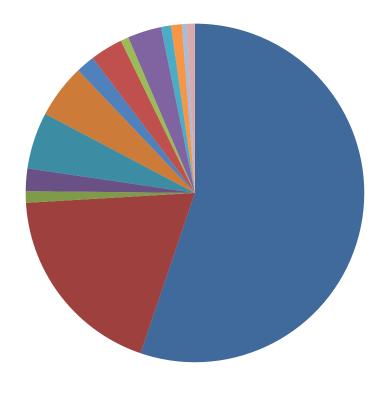




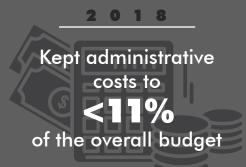


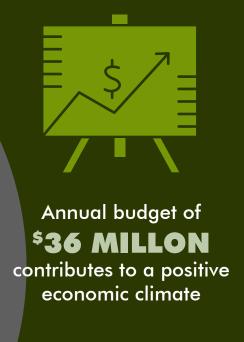
# **2018 EXPENSES**

2018 Expenses	Amount
<ul><li>Staff Salaries</li></ul>	\$19,928,503
<ul><li>Fringe</li></ul>	\$6,807,687
<ul> <li>Subcontract Wages</li> </ul>	\$397,572
<ul> <li>Other Professional Services</li> </ul>	\$777,211
<ul><li>Travel/Transportation</li></ul>	\$1,955,646
<ul><li>Rent</li></ul>	\$1,860,602
<ul><li>Utilities/Maintenance</li></ul>	\$644,312
<ul><li>Interest/Depreciation</li></ul>	\$1,123,285
<ul><li>Equipment</li></ul>	\$280,037
<ul><li>Supplies/Food/Printing</li></ul>	\$1,164,533
<ul><li>Development/Marketing</li></ul>	\$341,095
Agency Insurance	\$371,669
<ul><li>Individual Supports</li></ul>	\$174,942
<ul><li>All Other</li></ul>	\$271,877
Total	\$36,098,971











# **2018 COMMUNITY IMPACT**



Abilities First and members of the community come together to celebrate the ribbon cutting of the Adult Day Habilitation for seniors.

- Launched the Foundation for Abilities First NY (FAFNY): This new nonprofit corporation will act as the fundraising arm of Abilities First. In addition to raising funds, it will offer an annual grant program to fund important program needs or projects that are not supported by tuition or government funds.
- Expanded the Adult Day Habilitation program for seniors in Wappingers Falls: In general, people are living longer and are in need of meaningful activity well into their golden years. This program now serves over 30 people and operates in a new state-of-the-art facility.
- Responded to unmet demand for special education preschool in
  Orange County and opened a new program for 32 students across four
  classrooms: This program will help young children with developmental delays
  prepare for kindergarten and the years beyond.
- Successfully completed the transition from Medicaid Service Coordination (MSC) to Conflict-Free Care Coordination: MSC had been offered by Abilities First for many years before the federal government required New York to shift this function to newly created entities. Abilities First partnered with other providers throughout the Hudson Valley and New York State to create LIFEPlan CCO, which now offers care coordination.
- Continued preparation for Medicaid Managed Care: Success in a Managed
  Care environment will depend upon our ability to operate in new ways and
  with high levels of efficiency. Our efforts continue as we learn and adapt to new
  requirements under a Managed Care model.
- Opened a new group residence in the Town of Wappinger for five young women: This is the first opportunity for these women have had to live on their own and pursue work, friends, and life goals.



The Justice Center for the Protection of People with Special Needs presented Abilities First employee Patti Jones-Krause with the 2018 Code of Conduct Recognition Award.

Abilities First staff, individuals, and families participate in the 2018 Think Differently Dash in the City of Poughkeepsie.

- Received \$250,000 grant from the Dormitory Authority of New York State to renovate additional classroom space at the Straus Family Pavilion in New Windsor
- Began preparing to become a provider of early intervention services:

  These early intervention services will include in-home therapy and educational services for infants and toddlers.
- Continually honed our tools and procedures for delivery of services
  that are "person-centered": Using technologies and well-defined internal
  processes, we are now able to gather personal requests from people across our
  service continuum and respond to those requests promptly. Doing so creates a
  high level of responsiveness that raises the quality of life for people relying on us
  for support.
- Received grant funds to hire peer counselors to work in the Abilities First
  Outpatient and Recovery Services (AFORS) programs: Peer counselors are
  people who have received treatment for substance abuse, and now provide
  support to others.



Paul Teutul, Sr. of Orange County Choppers visits the students at the New Windsor School at the Straus Family Pavilion.

# 2018 DONORS: COMMUNITY MEMBERS



# Philanthropic leadership to enrich the mission of Abilities First

Corinne Adams Rebecca Adams George & Lisa Maria Adlier Dan Albinder Andrew Albrecht Jacqueline Allerton Pamela Alley Lindsay Amondi Alana Andrade David & Michelle Andrick Eleanor Androulidakis Donna Angiolillo Anonymous Scott Apgar

Tracy Austria Anand & Sucheta Baichwal

Laurie Bali Angelo Barcia Daniel Barry Sean Barry

Nicole Arico

Donovan Ashe

Donald & Kathleen Bartles

Margaret Barton Sandy Bastone Matthew Bateman Thomas Bauer Albert & Lydia Bauman Eric Baxter

David Bear David Beaudry

Kimberly Beaumont-Thompson

Gail Beckwith-Ecker Beverly & Michael Berardi Jenna Bernard Leah Bernard Linda Bertolozzi Nancy Besio Iamie Retti

Joseph & Helen Biela Lisa Bixby Greg Boatwright Denise Bock

Rick Bottini Shayla Bradley Sue Brauer Thomas Brett Millicent Brown Renee & Phil Bulla Michael Burdis Ashton Burger Richard J. Burke, Jr. Mark Burlingame Jeremiah Burnett Addie Burns Rehecca Burwell Tara Busse Ryan Butch Robert R. Butts Melissa Bybel Jana-Lynn Calabrese William Calderara Christine Cambalik Gary Camburn Sarah Campos Gregory Campus

Laura Carey Cathy Carl Shawn Carlson Steven Carlucci Aristide Carousso John Carter Jessica Caserto Gary & Connie Cassiello Jovanny & Jeanette Castillo

John & Elizabeth Cappello

Anna Capocci

Phyllis Capone

Vincent & Frances Catalano Guv Cavallaro Thomas Cervoni

Lisa Chrapowitzky Chris Mary Ciccaroni Kari Cirigliano-Atkins Devan Cleary Jessica Clifford Maureen Cohen Anthony Communale Paul & Maryanne Conrad

Thomas Conroy Katherina Contini Mary Ellen Cookingham Diane Corrado Courtney Costa Dina Renee Coutant Maureen Coutant Gerald Cowen Jodi Cox Kyle Alan Creais Linda Crist Nicole Crowther

Leilani Cruz

Patty Culucci Nicholas Currie Stephen Currie Theresa M. Curtin Charlene Cutler Dianna Dahoney

Joseph Daly Gemma D'Ambrosio Charlie & Lisa Daniels Maria Darby

Amber Davies Cynthia Davis Thomas Davis Raymond Davis Michael DeCiutiis Kim& Jon DeGroodt

Kevin DeHond Demaree Deiona Rodney Deloatch Mary Deluca Darrigan DeMattos Aimee DeMattos Barbara Demczar

Aubrey Dennis James Devitt Corinne Devizio John Diee Mike Dietz

Shari DiMarco Anthony DiNova Taylor Diottaviano Amanda Dishek & Dean Perry

Manolito Dizon Jessica Doerina Diane Dolan Patricia Dolfinger Anna Marie & Dimitri Dolgov

Jennifer Donovan Blaise Doyle Jennifer Doyle Christina Droney Mark Drozenski Kathryn Dunstan Christopher Eachus

Deborah Earl Pamela Edinaton Alan Egger Anthony Esposito Delia Esposito Tina Esposito Catherine A. Evangelista Elizabeth Faison

Ryan Fanning Mary Farkas Mary Farras Laurie Fauci Eric Ferguson Faith Ferguson Steve Fern

Isabelle Ferri

Nicoletti Fetit Mark Figliozzi Wesley Finch Lori Finck

Kerry Finney Vickie Fitzpatrick Michael Fleischer Michael J. Flynn Paul Folster

Marisa Fontana Beatriz Fornells Lucille Fox Jenny & Jeffery Fox

John Fox Donna French

Anne & Stephen Friedland Lauren Furman Alan & Gail Gamble Blue Garcia Denis Garcia

Matt Garcia Pamela Garcia Jessica Gardner James Gary Brandon Garzione Gabriella Gaspar Christine Gerhardt

Jen Giammatteo Lorie J. Giammatteo Scott Gibson Chris Gilbert Iason Giordano Carol Goodemote Dawn Gorev Liz Graham

David Greenwood Ellen Griffin Virginia Grogan Barbara Gropper Kevin Hagan William Halstead Kristyn Hamill Dana Hammond

Gary Grandstaff

Jessica Harnish Judge Michael Haves Kevin Hayes Lois Ann Hayes Christopher J. Healy Sybil Heilweil Lorraine Heneka

Anne Herter Lori Herzhauser Regina Hewitt Kathleen Hickey Alison Hildwein The Hollenbeck Family

Amy Holsopple

Muriel M. Horowitz

Kathryn Holt

Victor Hu

Stephanie Hourani

Linda Horrevoets

Moujalli & Jacqueline Hourani

DeForest & Colleen Howland

Tom Hosey

Danielle Hughes Johann Huleatt Eric Hunt Heather Idma Helene Ince

Craig & Amy Irwin Terry Jackrel Melissa Jacques Edmund Jasewicz

Robin Jefferson John Jennings Christing Jessee Bethany Johnson Lori Johnson

Rachel Johnson Harris Jones Patricia Jones Erica Kabelo Rie Kawada Anakin Kazolias

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Jennifer Leipham Mary Jane Lekanides Kathryn Lembo Brian Leonard

Bill & Kim Leslie Raina Levy Anne Lifrieri

Wendi Liaht Michael Ligouri William Lithgow

Breanne LoCurto Kathy Lomuscio Jackeline Lopez Shantelle Lord

Jeanne Lug Agnes Lugo Stephen Lumb Andrea Lurie Karen Lynch Susan Lynch

A.M.

Sina Macak Eleanor & John MacFarland John & Bernadette Mack Joshua & Danielle Mackey

Mae Maimone Shannon Malak Gaye Mallet

Heather & Mario Malvarosa Rona Mannain

Linda Mannion Ralph Manzoeillo Elizabeth Mard Debra Marinelli Al Marotta James Martin Amy Martin Debra Martin Todd Martin

Kelly Martinez Danielle Martino Chris Mastroeni Douglas Matthews Nicholas Mauro Laurence Maxwell Annette Mazzella

Elaine McBrearty Jennifer McCarthy Darcy & Douglas McCourt Melissa McCoy Gina McDonnell Mary McGaw Maraie McGill Deborah McGovern Joseph McGowan David McHugh

Robert L. McKee Andria McKenna Kathleen McKenna-Heller Margaret McKeon Raymond Meagher Nancy Meccia-Laffin

Scott Mendelson Dina Menzie Eunice Merte Donald & Carol Meybohm

David & Lynn Melby



Antoinette & David Millard Jessica Pecchia Rick Miller A.T. Pelaez Marianne Miller Lvdia Pelaez Michelle Mitchell Harro Penk & Diana Pollard Michelle Penny Walter Moccio Carol Moffatt Gail Pepperman Brooke Mollica Edward Perretta Christopher Montalto Lewis Perrotti Robert Moon Tonya Pearson Jessica Moore Heidi Peters Kathleen Petersen Chris Mormile Theresa Mormile Marilynn Petrillo Allie Morrill Sarah Phillips Jennifer Morton Mary Piasecki Kristina Mukherjee Cecelia Piqueras Barbara Muldoon Kristi Plass Dorothy Plitsch Warren Muller Veronica Murphy Alice Plotnick Dan & Sally Murphy Malinda Pollack Mark Nace Allyson Polotave Virginia Napolitano Nancy Poppo Suzanne Neil D. Poscich Kristen Nelson Barbara Powers Jennifer Noll Brian & Kathleen Powers Junto Nozawa Brian Powers Nick Preddice Michael Oates Donal O'Connor Theodore Prenting Cheryl Ogles Joe Prior Donna Oles Anthony G. Pulver Wendy Pyburn-Kular William O'Neil Gerry Opiela Kate Rahe Orange Packaging Jeanine & David Rado Dave Orce Alethea Ramirez Christa Orsino Kyla Ratliff Dan O'Shea Mark Rebello

Kevin Paul

G. Rhoades

Brandi Rider

David Rider

Ethan Rignanese

Jessica Rimnay

Penny Rinaldi

Robin Rivera

Dorothy Robbins

Lyndsay Robbins

Laura Riley-Takeall

Marci Meybohm

Candice & Kevin Page

Karen Page

Robert Pagliardo

Diane Palladino

Robert Paquette

Taylor Paserchia

William Paskey

Jessica Paterson

Shawn Patterson

Tiffany Pastor

Judith Roaer Wilfred & Carol Rohde Carol Rolston Ismael Roman Tammy Rosciano Carroll Rose Kyle Rose Patrick Rose Marianne Rouis Kevin Rov Frank Rubin Christine Rubino Jessica Ruckdeschel Linda Ruf Paul Ruggiero Serina Ruggiero Marilin Ruiz Samantha Russo Peter & Ana Rutherford Kathleen Ryan Kim & James Ryder Victoria Sakal Kimberly Salmon Rebecca Sanders-Eachus Darcy Sarsfield Susan Scarpelli Cheri Scharff Daniel Scheurich Innet Schliff Christine Schmidt Julianne Schofield Ray Schwartz Christa Scianna John Scileppi Alan Seidman Sue Serino Andrea Serra Peter & Gail Setaro Stephanie Shad Janet Shaker Brian Shannon

Carol Sharkey

Roy Shemitz

The Robitaille Family

Robert Robles

Sheena Rodelli

Kristi Short Andrew Shortall Scott Shutter Andrew & Nancy Silvestri John Silvestri Alissa Simonielte Terri Simoniette Kyzhea Singleton Joshua Skeen Alexandra & Michael Sloan Renai Smith Chris Smith Nancy Smith Molly Smith-O'Brien Karen & Nevill Smythe Rebecca Snyder Richard Spettel Daniel Stafford H.K. Staley, Jr. Marlene Stang Kyle Steller Eric Stewart Janelle Stewart Densie Stinson Judi Stokes Jasmine Suarez Darren Swank Richard Swanson Frank & Janet Synan Betty J. Tabor Nicole Taylor Mary Lou Teller Rosa Theiss Rick & Lori Tietjen

The Tirante Family John Tortolani Linda Trapani Jean & Vernon Traver Ray Travis Scott Travis Katherine Trela James Trov Jessica Tryon Mark Turner Bonnie Turturro Robert Unger Joe Valenti Nicholas Valentine Theresa Valentine Lissa Valletta Brandon Valois Sue Valois William Van Ornum Jean Vantassell Nicholas VanTassell Raymond VanVoorhis Mark Villanti Judith Vitolo Ronald Von Allmen Valere S. Voorhees Gerald & Laurie Waaner Tyler Walker Thomas & Pegeen Wall Chris Walsh Kelly Walters Mike Walters Theresa Walters

Robert Ward

Alexis Wasney Mellina Weiss Debra Welke Jennifer Welke Greg White Tim Wilder Rick & Sharon Wilhelm Kintura Williams Kay Wimmers Tammy Windhein **Paul Winnis** Matthew H. Winternburg Sarah Wojehowski Lindsay Wund Heather Wund- Matos Louann Wynee Debra Zambito Elaine Zanck Joseph Zappone Regina Zeoli Sabrina Zowaski

It is through the generosity of community members, volunteers, foundations, and businesses that the quality of life and enrichment opportunities are made possible to those served by Abilities First. It is with deepest gratitude that we extend our appreciation to those whose time and generous gifts assure that the mission of Abilities First continues for individuals and their families.

# 2018 DONORS: BUSINESSES, FOUNDATIONS, GRANTS & ORGANIZATIONS

Amazon Smile Awning FX, Inc. Box Tops For Education Bunzl USA, Inc.

Byron's Hudson Valley Hearing Aid Centers

Cafe Deli-icious, LLC Children's O&P Services, Inc. Commercial Coverage Daily Planet

Deboratt's Cleaning & Decorating Services

Delarm's Auto Body, Inc. Dukes Automotive Duso Food Distributors, Inc. Dutchess Ambulette, Inc. Enabling Devices Forget Me Not Cupcakes Fratello's

Gannett GMS Construction H.A. Schreck, Inc.

Marketing Inbound

Hudson's Auto Mechanic Macnamara

Hyde Park Brewing Company Restaurant & Brewery

IBM Employee Services Center IBM Retiree Charitable Campaign

Insite Engineering, Surveying & Landscape Architecture, PC

Integrated Enterprise Solutions, Inc.
Joe Cristiano's Titusville, LLC
Lank's Automotive, Inc.
LT Construction

McGillicuddy's Restaurant Media Solstice Marketing & PR Mid Hudson Construction Management

Mutual of America Network for Good New York Life

Nick Roberti's Marine, Inc.

Ole Savannah

Open Doors Educational Advocates

Palisi Auto Body, Inc. Precision Auto Body Probable Cause Band Professional Computer Associates

Ridgeline Realty Riverbank Banjo Band Roberti Automotive, LLC
Rose & Kiernan Insurance
Seamless Gutters
Shivam Corp/Getty Mart
Tarvalla Professional Window Tinting
TEG Federal Credit Union
The Benevity Community Impact Fund

The Benevity Community Impact Fund
Triple R Refrigeration & Air Condition Co.
Vidal Masonny

Vidal Masonry Viscount Wines & Liquor Wappingers Dance Educators Weisman Success Resources, Inc.

YourCause, LLC Trustee for Wells Fargo Foundation

Zoe's Ice Cream Barn

\* Every effort has been made to assure accuracy.



"No one is useless in this world who lightens the burden of another..."

# 2018 EVENT SPONSORSHIP

A&R Security Adams Fairacre Farms Anthony Property Group, Inc. Awning FX, Inc. Beckmann Lawlor, Inc./Matt's Auto Body Catania, Mahon, Milligram & Rider, PLLC Cellular Sales of New York, LLC Central Hudson Gas & Electric Corporation Chazen Engineering & Surveying Community Products, LLC Construction Contractors Association Cosimo's Restaurant Group Clark Patterson Lee Delta Dental Development Resource Group of NY, Inc. DocuWare Corporation **Emergency One Urgent Care** Express Scripts, Inc. Facilities Maintenance Corporation Fellenzer Engineering, LLP First Student Transportation

Freedom Properties

Gannett

General Traffic Equipment Corporation H.G.P. Jr. Management, LLC Healey Brothers Health Quest Systems, Inc. Horses for a Change Hudson Valley Audio Visual Hudson Valley Economic Development Corporation Hudson Valley Federal Credit Union Judelson, Giordano & Siegel, PC KeyBank KinTech Kirchhoff Property Management La Mère Clothing + Goods LBM Advantage Liscum McCormack VanVoorhis, LLP M&O Sanitation, Inc. M&T Bank Mackey Butts & Wise, LLP Marvin & Company Mauri Architects, PC McCabe & Mack, LLP

Mid Hudson Construction Management MidHudson Regional Hospital Mid-Hudson Valley Federal Credit Union Mid-Hudson Wendico Molloy Medical Arts Pharmacy Monticello Motor Club, LLC Montefiore St. Luke's Cornwall Hospital MVP Health Plan Nationwide Mutual Insurance Company Northwestern Mutual Orange Packaging Package Pavement Co., Inc. Petro, Inc. Poughkeepsie Galleria, LLC Premier Medical Group of the Hudson Valley, PC Pride Floor Covering **Professional Computer Associates** Ralph V. Ellis Insurance Agency Rascal Creative Real Property Abstract & Title Services, Inc. Rhinebeck Bank Rifton Equipment RL Baxter Building Corp.

Rose & Kiernan Insurance Royal Carting Service SERVPRO of Western Dutchess County Stenger Roberts Davis & Diamond Law TEG Federal Credit Union Tern Construction & Development The Palombo Group, Inc. Thomas O'Miller & Company, Inc. Tompkins Mahopac Bank Ulster Savings Bank United Healthcare Van DeWater & Van DeWater Vector Security, Inc. Veith Enterprises, Inc. Village Construction Co., Inc. Wagner Technical Services, Inc. Wells Fargo Advisors William G. Miller & Son Funeral Home Williams Lumber & Home Centers

Robert Green Auto & Truck, Inc.

\* Every effort has been made to assure accuracy.

We extend our heartfelt appreciation and thank you to retired NY State Senator William J. Larkin, Jr. for his unfailing commitment to the residents of Orange County and his leadership in securing a grant from the New York State Education Department for \$30,000. This grant allowed Abilities First to install SMART boards in every classroom at the Abilities First School at the Straus Family Pavilion in New Windsor.

Media Solstice Marketing & PR

Merrill Lynch

The SMART boards are beneficial tools to help children of all abilities learn in an engaging, interactive, fun, and collaborative environment. SMART technology takes learning beyond traditional methods and helps to bridge the gap for those who have challenges learning in traditional settings, including those who may be visually or hearing impaired.



# 2018 GIFTS IN-KIND

100.7 WHUD 4imprint

Adams Fairacre Farms Jeanine Agnolet-Rado Angry Orchard Apple Greens Golf Course

Athena Gyro Atlantic, Tomorrow's Office

Babo Botanicals

Rado Rotanicais

Bailiwick Ranch & Discovery Zoo

Bard College

Bardavon 1869 Opera House Bath & Body Works Beekman Country Club Bella Luci Salon

Bethel Woods Center for the Arts

BG Entertainment Billy Joe's Ribworks

Bob's Discount Furniture Charitable Foundation

Boscobel House & Gardens

Brie Electric Renee Bulla Casperkill Golf Club Gary Cassiello Christmas Tree Shop

CJ's Pizza & Pasta Italian Ristorante

Comic Strip Live
Community Playthings
Copake Country Club
Cosimo's Trattoria & Bar
County Players at the Falls Theater
Crew Restaurant & Bar
Crossroads Brewing Company

Danbury Smiles

Dazzles Salon Outpost & Day Spa Michael DeCiutiis Dutchess County Executive Dutchess ProPrint Elite Island Resorts Caribbean Embroiderers' Guild of America, Skyllkill chapter

Energy Earth
European Wax Center
Elizabeth Faison
Faremac
Field Goods, LLC
Firefly Yoga
Forget Me Not Cupcakes
Jenny & Jeffery Fox

Monica Garcia

Hand & Stone Massage & Facial Spa Hannafords Supermarket, New Windsor

Harmon & Castella Printing Heritage Food + Drink Horses for a Change Hudson Beach Glass, Inc.

Hudson River Adventures Pride of the Hudson

Hudson River Cruises Hudson Valley Audio Visual Hudson Valley Dance Theatre Hudson Valley Magazine

Hyde Park Brewing Company Restaurant & Brewery

iHeart Media Imperial Barbers Indigo Beauty Lounge Craig Irwin

Jacobowitz & Gubits, LLP

Kedem Winery
Kiss My Face
Tara Lea
LegoLand New York
Leo's Restaurant & Pizzeria
Liquid Altitude
Live with Kelly & Ryan
Lowe's Heroes of Newburgh
Joshua Mackey

Mahoney's Irish Pub & Steakhouse McCann Memorial Golf Course Darcy McCourt Melissa McCoy Lynn Melby

Mr. Cannoli

Microtel Inn & Suites by Wyndham Millbrook Vineyards & Winery

Mohegan Sun Mohonk Mountain House Momentum Advertising & Design Monticello Motor Club, LLC Mount Peter

MVP Health Care
Craig Nothenson
Nella Bella's Boutique
Newburgh Brewing Company
Northeast Wrestling, Inc.
Cheryl Ogles
Orange Packaging
Karen Page
Partners in Massage
Peoples Bicycle
Marilynn Petrillo
Kristi Plass

Malinda Pollack Poughkeepsie Galleria, LLC Prime Print Shop

Quaker Hill Country Club Rascal Creative Renew You Esthetics Residence Inn by Marriott Rifton Equipment Rita's Italian Ice River Station Restaurant

Patrick Rose Ross Media Marianne Rouis Salon 52 Hair Studio Salon Doriano Salon Sorelle Carol Schnittert

Sea Glass Fine Art Photography

Peter Setaro Shapers Smokers Choice Darby Sneyd Stagecoach Inn Straus Family Capital Table Talk Diner Terrapin Restaurant

Texas Roadhouse, Poughkeepsie

The Bagel Shoppe
The Castle Fun Center
The Cheesecake Factory
The Club at River Oaks
The Country Club at Otterkill
The Culinary Institute of America
The Lazy Swan Golf & Country Club

The Links at Union Vale
The Powelton Club
The Tomato Cafe
The Twaalfskill Club
Thunder Ridge Ski Area
Tomi's Bites
Tony's Deli

Tri Po Bed Grotto, Lodge 266 Vassar College Golf Course

Vera Pizza Viscount Wines & Liquor Visera Media LLC W.B. Mason Co. Theresa Walters

Ward's Bridge Inn

Warwick Valley Winery & Distillery Westchester Broadway Theatre Whitecliff Vineyards & Winery Winding Hills Golf Club Yum Yum Noodle Bar Debra Zambito

Gifts in-kind play an instrumental role in the fundraising endeavors at Abilities First. From gift certificates to trips and everything in between, gifts in-kind help raise much needed revenue for the organization.

- Always looking to give back to the community, Rifton Equipment donated a prone stander to an Abilities First preschool when the company heard there was a need. The prone stander allows students greater physical development while also providing social interaction.
- Tri Po Bed Grotto Lodge 266 brought many smiles and much joy to the students at the Abilities First School at the Straus

Family Pavilion in New Windsor when its members purchased a different toy for each student based on their interests.

When Lowe's Heroes of Newburgh heard Abilities First was opening a school in Orange County, the company and its employee volunteers wanted help. Lowe's generously donated all of the landscaping materials for the new school, and the Lowe's Heroes volunteers put it beautifully in place.

Abilities First is grateful to all of the companies, organizations, and individuals who donate gifts in-kind to the organization.

<sup>\*</sup> Every effort has been made to assure accuracy.



Johann Huleatt is presented the 2018 Commitment to Community Award for Rifton Equipment's generous support of the mission.

# Received donation of 22 in New Windsor (AF's largest gift ever)



Karen and Kevin Page present Adams Fairacre Farms' Gaye Mallet with the first ever Abilities First Henry G. Page, Jr. Business Leadership Award in honor of their late father.

# 2018 IN HONOR/IN MEMORY

#### In Honor of Bill McBrearty

Peggy Schwind

#### In Honor of Donna Areno

Mike Areno

#### In Honor of Evelyn Steed

Mary Demange

# In Honor of Janet Collentine

Joan Tobin

#### In Honor of Kristine Mansfield

Christine Cummings

## In Honor of Melissa McCoy & Alan Creais

John & Elizabeth Cappello Debra & Peter Copeletti Pamela & Rory Glynn Sharon Jautz Paul & Kristin Jensen

Mamoru & Yuko Nozawa Michele Winchester-Vega

Kal Pac Corporation AFP Mid-Hudson Valley Chapter

#### In Honor of The Gallaher Family

Elavne & Harold Seaman

#### In Memory of Henry G. Page, Jr.

Patti Bagnall Anthony Brenner Thomas Cervone Colleen Closson

Jeff Creswell

John & Margaret Latino Eleanor Lomoriello

Deborah & Michael Meyers

Patrick Moore Thomas Nanna

William Page

John & Patricia Rittinger

Mary & Rick Thayer Nancy Wade

Seal & Stripe Mid-State Lumber Corp. Blacktop Maintenance Corp.

Triple R Refrigeration & Air Condition Co. Stenger Roberts Davis & Diamond Law

H.G. Page & Sons Macro Manufacturing, Inc.

CPI Team

Video Treats, Inc. DBA Better Tan Northeastern Retail Lumber Association, Inc.

#### In Memory of Brandon Wolf

Jill McManus

#### In Memory of Deana Martello

Peggy Schwind

#### In Memory of Geraldine "Bubbie" Feinsilber

Robin Rivera

## In Memory of Irving "Sammy" Strattman

Linda Tarcinale Barbara Farmer A Nu Do Revue

## In Memory of Marc A. DeMattos

Anthony Alfalla Kristina Berryman

Deborah Bordeau

Sharyn & Ray Bouton Ellen Calandra

Richard Carriere

Deborah Chevalier

Bridget & Michael Curley

William C. Dauster

William & Lorraine Davidson

Anthony & Louise DeMattos

Pamela Dixon

Robert Elser

Stephen & Elaine Guidice

Susan Guilfoil

Richard & DeMeris Haga Sandra & Richard Horwitz

The Knickerbocker Family

Kristine & Howard LaRose

Jennifer & Peter Marotta

Linda McGuire

Peter Mead

Ron & Rosemary Montesi

Laura Nieves

Melanie & Thomas Robinson

Donna Sandroff

Gina Solimando Theresa Stiano

Janie & Richard Stoloff

Christine Waters North Country Insurance Co.

Glens Falls Television Productions, Inc. Stagecoach Inn

## In Memory of Peter Farell

Patricia Hummel

## In Memory of Serena Brenner

Laura Bendell

# In Memory of Timothy J. Ilyko

Stephen & Maryann Katz

#### In Honor of Casey Matthews

Slater Chemical Fire Co.

\* Every effort has been made to assure accuracy.



"Giving is not just about a donation; it's about making a difference."

-Kathy Calvin





# I PLEDGE

TO KEEP IN MIND THE INTERESTS AND NEEDS OF THOSE WITH **DISABILITIES** AND SUPPORT THEIR INTERESTS WHERE POSSIBLE

to attain independence, self-determination, integration and acceptance by others through education, exploration, and experience.

# **POWER POINTS:**

- ✓ Ask before providing assistance.
- Be respectful in words and actions.
- ✓ Include people in activities, clubs and events.
- ☑ Listen and communicate directly with the person.
- Identify how a program, goods or services can be adapted for inclusiveness.
- ✓ Take the initiative to assure diversity with activities, participants or employees.
- ✓ Initiate changes to an environment for accessibility and inclusion.
- ☑ Educate yourself and others.
- Speak people-first language by defining the person, not a disability, limiting stereotypes and assumptions.
- ✓ FIRST step starts with you!

SIGNATURE	DATE		

Take your pledge to the next level with a presentation, training, or guidance on how to implement inclusiveness and accessibility in your home or workplace. For more information, please contact the Advancement Department at info@abilitiesfirstny.org or 845.485.9803.



"You have not lived today until you have done something for someone who can never repay you."

-John Bunyon



845.485.9803 info@abilitiesfirstny.org 70 Overocker Rd., Poughkeepsie, NY 12603 AbilitiesFirstNY.org