



ABILITIES FIRST

ENRICHING THE LIVES OF CHILDREN
& ADULTS IN OUR COMMUNITIES



**2018
ANNUAL
REPORT**



ABILITIES FIRST

ENRICHING THE LIVES OF CHILDREN
& ADULTS IN OUR COMMUNITIES



MISSION

To provide people with disabilities and their families support to attain independence, self-determination, integration, and acceptance by others through education, exploration, and experience.



VISION

All people are recognized and valued for their abilities **first**.



VALUES

Integrity – consistently truthful, dependable, professional, and ethical

Equality – fairness in all opportunities

Dignity – deserving of respect and consideration

Distinction – pursuing excellence via world-class best practices

Diversity – encouraging inclusiveness



Dear Friends,

Thank you all for your help advancing our great mission throughout 2018! It is only with your help, our friends and stakeholders, that we can knock down barriers and shape the community to be more inclusive of people with unique developmental qualities.

We accomplished many great things last year, including examples of individual success in home and community independence. We have seen young children take their first steps or read their first words; we have seen students graduate from school and plan for their next steps in life; we have seen adults get their first apartment on their own or first paid job in the community. All the while, Abilities First provides encouragement and support.

In 2018, we also significantly expanded our reach to new people through creation of new residential, preschool, school, adult day, and employment services programs. With each new program, we embrace the responsibility and joy of helping people set and reach their goals.

Throughout 2018, our industry continued to experience rapid change in regulatory requirements and payment methodologies. I am proud to say that so far, we have been successful in our work to adapt to such changes. Perhaps the most significant changes are yet to come with the advent of Managed Care, scheduled for 2021. With dedication to preserve our mission and succeed in Managed Care environments, Abilities First is carefully building the internal systems that will be necessary in the future.

I encourage you to learn more about our great organization by visiting our website and social media platforms. Also, we hope you'll consider working with us when and where you can to help us as we continue our journey toward a world where all people are recognized and valued for their abilities **first!**

Sincerely,



JEFFERY FOX, PH.D.
Chief Executive Officer



Jeffery Fox, Ph.D.
Chief Executive Officer



Ellen Griffin
Chief Financial and Administrative Officer



Dina Menzie, LMSW
Chief Program Officer



Melissa McCoy, CFRE, CFRM
Chief Advancement Officer



Shawn Carlson
Chief Compliance Officer

Dear Friends,

On behalf of the Abilities First Board of Directors, it is my pleasure to present our 2018 Annual Report. In collaboration with our executive staff, we continue to successfully follow our strategic plan to diversify and grow our programs to better support our community, while remaining true to our Agency's mission.

We are proud to have created the Foundation for Abilities First NY (FAFNY), which will empower our advancement efforts, providing the funding for new program initiatives and development. Given the ever-challenging fiscal environment we face, private financial support is critical. Please give generously and often.

The year and beyond holds great promise for Abilities First to serve those in need. We possess the management expertise and financial discipline to maintain vibrant programs that will continue to expand our footprint and capacity. I am proud of what Abilities First has accomplished in 2018 and excited about the future.

Sincerely,



DAVID W. MELBY

President, Abilities First Board of Directors
Senior Vice President, Rose & Kiernan, Inc.



Keith Giammatteo, an Abilities First Student and his mom Lorie, attending the 2018 Think Differently Dash in Poughkeepsie.

2018 ABILITIES FIRST BOARD OF DIRECTORS



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Debra Zambito



Renee Bulla
Board Member Emeritus

Dear Friends,

It is my distinct privilege to reach out to you on behalf of the Board of Directors of the Foundation for Abilities First NY (FAFNY).

The key objectives guiding the Foundation Board of Directors is to ensure philanthropic leadership to enrich the mission of Abilities First. By cultivating individuals, corporations, and the greater community, we can assure the sustainability of this critical resource and its long-term impact to enriching the lives of children and adults in our communities.

You, your colleagues, local businesses, and philanthropists are encouraged to contribute to the mission, through a number of opportunities:

- Gifts of cash, stock, real estate, bequests, charitable trusts, and other
- Volunteer leadership
- Sponsoring initiatives
- Attending events
- In-kind donations

Fundraising initiatives formerly presented by Abilities First will begin to be presented by FAFNY. The 2019 calendar of Foundation events includes:

- May 22 - Abilities First Community Partners Breakfast
- July 22 - Abilities First Golf Classic, The Powelton Club
- October 18 - Signature Event, Changepoint Theater

As you will see in the 2018 Abilities First Annual Report, the revenue-to-expense operating budget has little in reserve funding from which to expand operations or to improve facilities and quality-of-life experiences for individuals served.

Please join us in ensuring another 57 years for the mission of Abilities First.

Most sincerely,



JOSHUA MACKEY, ESQ.

President, Foundation for Abilities First NY (FAFNY)
Partner, Mackey Butts & Wise, LLP





Jessica Doering, 2017 Abilities First Ambassador,
with Chris Dare at Magic with a Misson.



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President



Theodore Prenting, Ph.D.
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Pat Rose



John Scileppi, Ph.D.



Pete Sefaro



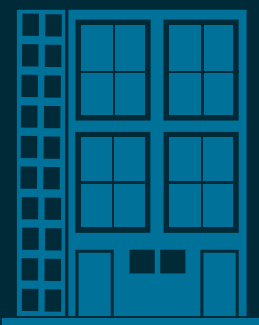
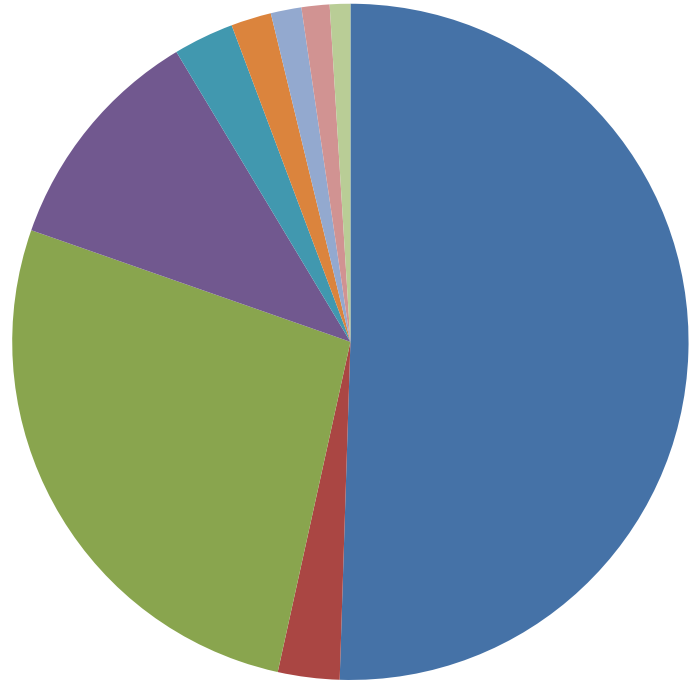
William Van Ornum, Ph.D.



Debra Zambito

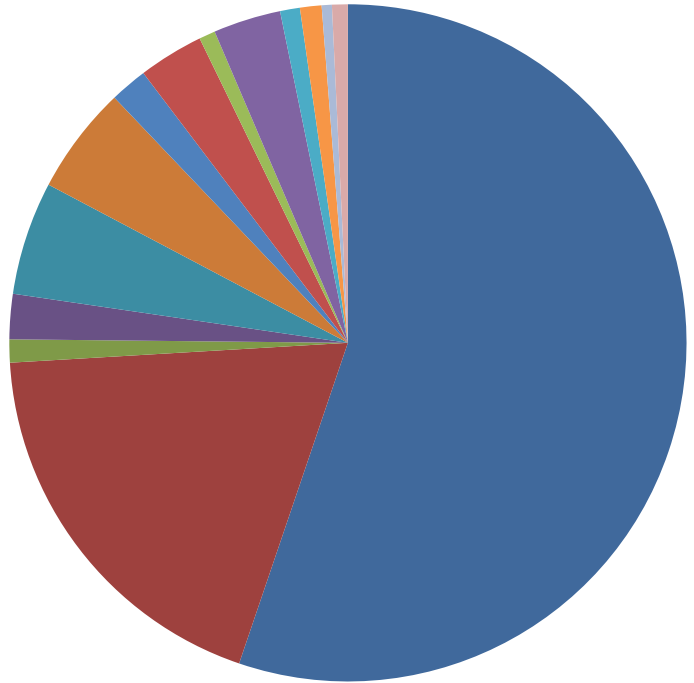
2018 SOURCES OF REVENUE

2018 Sources of Revenue	Amount
● Medicaid	\$18,319,203
● NYS OPWDD	\$1,067,799
● NYSED/Local Districts	\$9,759,245
● NYSED/Local Counties	\$4,004,545
● Fees From Individuals	\$1,048,339
● Private Contracts	\$699,739
● Transportation Fees	\$531,861
● Donations/Contributions	\$485,558
● All Other	\$355,292
Total	\$36,271,581



2018 EXPENSES

2018 Expenses	Amount
● Staff Salaries	\$19,928,503
● Fringe	\$6,807,687
● Subcontract Wages	\$397,572
● Other Professional Services	\$777,211
● Travel/Transportation	\$1,955,646
● Rent	\$1,860,602
● Utilities/Maintenance	\$644,312
● Interest/Depreciation	\$1,123,285
● Equipment	\$280,037
● Supplies/Food/Printing	\$1,164,533
● Development/Marketing	\$341,095
● Agency Insurance	\$371,669
● Individual Supports	\$174,942
● All Other	\$271,877
Total	\$36,098,971



Provides services to

1,400
individuals
annually



Annual budget of
\$36 MILLION
contributes to a positive
economic climate

Employs
650+
people

Engages with
400+
businesses & partners

2018

Kept administrative
costs to
<11%
of the overall budget

2018 COMMUNITY IMPACT



Abilities First and members of the community come together to celebrate the ribbon cutting of the Adult Day Habilitation for seniors.

- **Launched the Foundation for Abilities First NY (FAFNY):** This new non-profit corporation will act as the fundraising arm of Abilities First. In addition to raising funds, it will offer an annual grant program to fund important program needs or projects that are not supported by tuition or government funds.
- **Expanded the Adult Day Habilitation program for seniors in Wappingers Falls:** In general, people are living longer and are in need of meaningful activity well into their golden years. This program now serves over 30 people and operates in a new state-of-the-art facility.
- **Responded to unmet demand for special education preschool in Orange County and opened a new program for 32 students across four classrooms:** This program will help young children with developmental delays prepare for kindergarten and the years beyond.
- **Successfully completed the transition from Medicaid Service Coordination (MSC) to Conflict-Free Care Coordination:** MSC had been offered by Abilities First for many years before the federal government required New York to shift this function to newly created entities. Abilities First partnered with other providers throughout the Hudson Valley and New York State to create LIFEPlan CCO, which now offers care coordination.
- **Continued preparation for Medicaid Managed Care:** Success in a Managed Care environment will depend upon our ability to operate in new ways and with high levels of efficiency. Our efforts continue as we learn and adapt to new requirements under a Managed Care model.
- **Opened a new group residence in the Town of Wappinger for five young women:** This is the first opportunity for these women have had to live on their own and pursue work, friends, and life goals.



The Justice Center for the Protection of People with Special Needs presented Abilities First employee Patti Jones-Krause with the 2018 Code of Conduct Recognition Award.

Abilities First staff, individuals, and families participate in the 2018 Think Differently Dash in the City of Poughkeepsie.

- **Received \$250,000 grant from the Dormitory Authority of New York State to renovate additional classroom space at the Straus Family Pavilion in New Windsor**
- **Began preparing to become a provider of early intervention services:** These early intervention services will include in-home therapy and educational services for infants and toddlers.
- **Continually honed our tools and procedures for delivery of services that are “person-centered”:** Using technologies and well-defined internal processes, we are now able to gather personal requests from people across our service continuum and respond to those requests promptly. Doing so creates a high level of responsiveness that raises the quality of life for people relying on us for support.
- **Received grant funds to hire peer counselors to work in the Abilities First Outpatient and Recovery Services (AFORS) programs:** Peer counselors are people who have received treatment for substance abuse, and now provide support to others.



Paul Teutul, Sr. of Orange County Choppers visits the students at the New Windsor School at the Straus Family Pavilion.

2018 DONORS: COMMUNITY MEMBERS



FOUNDATION FOR ABILITIES FIRST NY

Philanthropic leadership to enrich the mission of Abilities First

Corinne Adams	Rick Bottini	Patty Culucci	Nicoletti Fetit	Linda Horrevoets	Wendi Light
Rebecca Adams	Shayla Bradley	Nicholas Currie	Mark Figliozzi	Tom Hosey	Michael Ligouri
George & Lisa Maria Adlier	Sue Brauer	Stephen Currie	Wesley Finch	Moujalli & Jacqueline Hourani	William Lithgow
Dan Albinder	Thomas Brett	Theresa M. Curtin	Lori Finck	Stephanie Hourani	Breanne LoCurto
Andrew Albrecht	Millicent Brown	Charlene Cutler	Kerry Finney	DeForest & Colleen Howland	Kathy Lomuscio
Jacqueline Allerton	Renee & Phil Bulla	Dianna Dahoney	Vickie Fitzpatrick	Victor Hu	Jackeline Lopez
Pamela Alley	Michael Burdis	Joseph Daly	Michael Fleischer	Danielle Hughes	Shantelle Lord
Lindsay Amond	Ashton Burger	Gemma D'Ambrosio	Michael J. Flynn	Johann Huleatt	Jeanne Lug
Alana Andrade	Richard J. Burke, Jr.	Charlie & Lisa Daniels	Paul Folster	Eric Hunt	Agnes Lugo
David & Michelle Andrick	Mark Burlingame	Maria Darby	Marisa Fontana	Heather Idma	Stephen Lumb
Eleanor Androulidakis	Jeremiah Burnett	Amber Davies	Beatriz Fornells	Helene Ince	Andrea Lurie
Donna Angiolillo	Addie Burns	Cynthia Davis	Lucille Fox	Craig & Amy Irwin	Karen Lynch
Anonymous	Rebecca Burwell	Thomas Davis	Jenny & Jeffery Fox	Terry Jackrel	Susan Lynch
Anonymous	Tara Busse	Raymond Davis	John Fox	Melissa Jacques	A.M.
Anonymous	Ryan Butch	Michael DeCiutiis	Donna French	Edmund Jasewicz	Sina Macak
Anonymous	Robert R. Butts	Kim & Jon DeGroot	Anne & Stephen Friedland	Robin Jefferson	Eleanor & John MacFarland
Anonymous	Melissa Bybel	Kevin DeHond	Lauren Furman	John Jennings	John & Bernadette Mack
Anonymous	Jana-Lynn Calabrese	Demaree Dejong	Alan & Gail Gamble	Christina Jessee	Joshua & Danielle Mackey
Anonymous	William Calderara	Rodney Deloatch	Blue Garcia	Bethany Johnson	Mae Maimone
Anonymous	Christine Cambalik	Mary Deluca	Denis Garcia	Lori Johnson	Shannon Malak
Anonymous	Gary Camburn	Darrigan DeMattos	Matt Garcia	Rachel Johnson	Gaye Mallet
Anonymous	Sarah Campos	Aimee DeMattos	Pamela Garcia	Harris Jones	Heather & Mario Malvarosa
Anonymous	Gregory Campus	Barbara Demczar	Jessica Gardner	Patricia Jones	Rona Mannain
Anonymous	Anna Capocci	Aubrey Dennis	James Gary	Erica Kabelo	Linda Mannion
Anonymous	Phyllis Capone	James Devitt	Brandon Garzone	Rie Kawada	Ralph Manzoello
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Anonymous	Laura Carey	John Diee	Christine Gerhardt	Cybele Kehr	Debra Marinelli
Anonymous	Cathy Carl	Mike Dietz	Jen Giammatteo	Gerald Kelly	Al Marotta
Anonymous	Shawn Carlson	Shari DiMarco	Lorie J. Giammatteo	James Kelly	James Martin
Anonymous	Steven Carlucci	Anthony DiNova	Scott Gibson	Julie & Michael Kessler	Amy Martin
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Donovan Ashe	Jessica Caserto	Manolito Dizon	Carol Goodemote	Clifton R. Kinlaw	Kelly Martinez
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Sean Barry	Lisa Chrapowitzky	Blaise Doyle	Virginia Grogan	John Konopski	Annette Mazzella
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Sandy Bastone	Kari Cirigliano-Atkins	Mark Drozenski	William Halstead	Jill Krieger	Darcy & Douglas McCourt
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Thomas Bauer	Jessica Clifford	Christopher Eachus	Dana Hammond	Elaine Lacy	Gina McDonnell
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David Bear	Paul & Maryanne Conrad	Alan Egger	Kevin Hayes	Karyn Lange	Deborah McGovern
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Jenna Bernard	Courtney Costa	Elizabeth Faison	Anne Herter	Monica Lee	Kathleen McKenna-Heller
Leah Bernard	Dina Renee Coutant	Ryan Fanning	Lori Herzhauser	Ron & Carol Lehrer	Margaret McKeon
Linda Bertolozzi	Maureen Coutant	Mary Farkas	Regina Hewitt	Jennifer Leipham	Raymond Meagher
Nancy Besio	Gerald Cowen	Mary Farras	Kathleen Hickey	Mary Jane Lekanides	Nancy Meccia-Laffin
Jamie Betti	Jodi Cox Kyle	Laurie Fauci	Alison Hildwein	Kathryn Lembo	David & Lynn Melby
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Lisa Bixby	Linda Crist	Faith Ferguson	Amy Holsopple	Bill & Kim Leslie	Dina Menzie
Greg Boatwright	Nicole Crowther	Steve Fern	Kathryn Holt	Raina Levy	Eunice Merte
Denise Bock	Leilani Cruz	Isabelle Ferri	Muriel M. Horowitz	Anne Lifrieri	Donald & Carol Meybohm

2018



Received
\$485,558
 in donations/contributions

Marci Meybohm
 Antoinette & David Millard
 Rick Miller
 Marianne Miller
 Michelle Mitchell
 Walter Moccio
 Carol Moffatt
 Brooke Mollica
 Christopher Montalto
 Robert Moon
 Jessica Moore
 Chris Mormile
 Theresa Mormile
 Allie Morrill
 Jennifer Morton
 Kristina Mukherjee
 Barbara Muldoon
 Warren Muller
 Veronica Murphy
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 Paul Ruggiero
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 Marilyn Ruiz
 Samantha Russo
 Peter & Ana Rutherford
 Kathleen Ryan
 Kim & James Ryder
 Victoria Sakal
 Kimberly Salmon
 Rebecca Sanders-Eachus
 Darcy Sarsfield
 Susan Scarpelli
 Cheri Scharff
 Daniel Scheurich
 Janet Schliff
 Christine Schmidt
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 Christa Sciana
 John Scileppi
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 Peter & Gail Setaro
 Stephanie Shad
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Kristi Short
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 Joshua Skeen
 Alexandra & Michael Sloan
 Kathleen Ryan
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 Molly Smith-O'Brien
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 Heather Wund- Matos
 Louann Wynee
 Debra Zambito
 Elaine Zanck
 Joseph Zappone
 Regina Zeoli
 Sabrina Zowaski

It is through the generosity of community members, volunteers, foundations, and businesses that the quality of life and enrichment opportunities are made possible to those served by Abilities First. It is with deepest gratitude that we extend our appreciation to those whose time and generous gifts assure that the mission of Abilities First continues for individuals and their families.

2018 DONORS: BUSINESSES, FOUNDATIONS, GRANTS & ORGANIZATIONS

Amazon Smile
Awning FX, Inc.
Box Tops For Education
Bunzl USA, Inc.
Byron's Hudson Valley Hearing Aid Centers
Cafe Deli-icious, LLC
Children's O&P Services, Inc.
Commercial Coverage
Daily Planet
Deboratt's Cleaning & Decorating Services
Delarm's Auto Body, Inc.
Dukes Automotive
Duso Food Distributors, Inc.
Dutchess Ambulette, Inc.
Enabling Devices

Forget Me Not Cupcakes
Fratello's
Gannett
GMS Construction
H.A. Schreck, Inc.
Hudson's Auto Mechanic Macnamara
Hyde Park Brewing Company Restaurant & Brewery
IBM Employee Services Center
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Insite Engineering, Surveying & Landscape Architecture, PC
Integrated Enterprise Solutions, Inc.
Joe Cristiano's Titusville, LLC
Lank's Automotive, Inc.
LJT Construction
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McGillicuddy's Restaurant
Media Solstice Marketing & PR
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Mutual of America
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New York Life
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Ole Savannah
Open Doors Educational Advocates
Palisi Auto Body, Inc.
Precision Auto Body
Probable Cause Band
Professional Computer Associates
Ridgeline Realty
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Roberti Automotive, LLC
Rose & Kiernan Insurance
Seamless Gutters
Shivam Corp/Getty Mart
Tarvalla Professional Window Tinting
TEG Federal Credit Union
The Benevity Community Impact Fund
Triple R Refrigeration & Air Condition Co.
Vidal Masonry
Viscount Wines & Liquor
Wappingers Dance Educators
Weisman Success Resources, Inc.
YourCause, LLC Trustee for Wells Fargo Foundation
Zoe's Ice Cream Barn

* Every effort has been made to assure accuracy.



"No one is useless in this world who lightens the burden of another..."

-Charles Dickens

2018 EVENT SPONSORSHIP

A&R Security
Adams Fairacre Farms
Anthony Property Group, Inc.
Awning FX, Inc.
Beckmann Lawlor, Inc./Matt's Auto Body
Catania, Mahon, Milligram & Rider, PLLC
Cellular Sales of New York, LLC
Central Hudson Gas & Electric Corporation
Chazen Engineering & Surveying
Community Products, LLC
Construction Contractors Association
Cosimo's Restaurant Group
Clark Patterson Lee
Delta Dental
Development Resource Group of NY, Inc.
DocuWare Corporation
Emergency One Urgent Care
Express Scripts, Inc.
Facilities Maintenance Corporation
Fellner Engineering, LLP
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Freedom Properties
Gannett

General Traffic Equipment Corporation
H.G.P. Jr. Management, LLC
Healey Brothers
Health Quest Systems, Inc.
Horses for a Change
Hudson Valley Audio Visual
Hudson Valley Economic Development Corporation
Hudson Valley Federal Credit Union
Judelson, Giordano & Siegel, PC
KeyBank
KinTech
Kirchhoff Property Management
La Mère Clothing + Goods
LBM Advantage
Liscum McCormack VanVoorhis, LLP
M&O Sanitation, Inc.
M&T Bank
Mackey Butts & Wise, LLP
Marvin & Company
Mauri Architects, PC
McCabe & Mack, LLP
Media Solstice Marketing & PR
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Mid Hudson Construction Management
MidHudson Regional Hospital
Mid-Hudson Valley Federal Credit Union
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Robert Green Auto & Truck, Inc.
Rose & Kiernan Insurance
Royal Carting Service
SERVPRO of Western Dutchess County
Stenger Roberts Davis & Diamond Law
TEG Federal Credit Union
Tern Construction & Development
The Palombo Group, Inc.
Thomas O'Miller & Company, Inc.
Tompkins Mahopac Bank
Ulster Savings Bank
United Healthcare
Van DeWater & Van DeWater
Vector Security, Inc.
Veith Enterprises, Inc.
Village Construction Co., Inc.
Wagner Technical Services, Inc.
Wells Fargo Advisors
William G. Miller & Son Funeral Home
Williams Lumber & Home Centers

* Every effort has been made to assure accuracy.

We extend our heartfelt appreciation and thank you to retired NY State Senator William J. Larkin, Jr. for his unfailing commitment to the residents of Orange County and his leadership in securing a grant from the New York State Education Department for \$30,000. This grant allowed Abilities First to install SMART boards in every classroom at the Abilities First School at the Straus Family Pavilion in New Windsor.

The SMART boards are beneficial tools to help children of all abilities learn in an engaging, interactive, fun, and collaborative environment. SMART technology takes learning beyond traditional methods and helps to bridge the gap for those who have challenges learning in traditional settings, including those who may be visually or hearing impaired.



2018 GIFTS IN-KIND

100.7 WHUD	Embroiderers' Guild of America, Skyllkill chapter	Darcy McCourt	Carol Schnittert
4imprint	Energy Earth	Melissa McCoy	Sea Glass Fine Art Photography
Adams Fairacre Farms	European Wax Center	Lynn Melby	Peter Setaro
Jeanine Agnolet-Rado	Elizabeth Faison	Microtel Inn & Suites by Wyndham	Shapers
Angry Orchard	Faremac	Millbrook Vineyards & Winery	Smokers Choice
Apple Greens Golf Course	Field Goods, LLC	Mohegan Sun	Darby Sneyd
Athena Gyro	Firefly Yoga	Mohank Mountain House	Stagecoach Inn
Atlantic, Tomorrow's Office	Forget Me Not Cupcakes	Momentum Advertising & Design	Straus Family Capital
Babo Botanicals	Jenny & Jeffery Fox	Monticello Motor Club, LLC	Table Talk Diner
Bailiwick Ranch & Discovery Zoo	Monica Garcia	Mount Peter	Terrapin Restaurant
Bard College	Hand & Stone Massage & Facial Spa	Mr. Cannoli	Texas Roadhouse, Poughkeepsie
Bardavon 1869 Opera House	Hannafords Supermarket, New Windsor	MVP Health Care	The Bagel Shoppe
Bath & Body Works	Harmon & Castella Printing	Craig Nathenson	The Castle Fun Center
Beekman Country Club	Heritage Food + Drink	Nella Bella's Boutique	The Cheesecake Factory
Bella Luci Salon	Horses for a Change	Newburgh Brewing Company	The Club at River Oaks
Bethel Woods Center for the Arts	Hudson Beach Glass, Inc.	Northeast Wrestling, Inc.	The Country Club at Otterkill
BG Entertainment	Hudson River Adventures Pride of the Hudson	Cheryl Ogles	The Culinary Institute of America
Billy Joe's Ribworks	Hudson River Cruises	Orange Packaging	The Lazy Swan Golf & Country Club
Bob's Discount Furniture Charitable Foundation	Hudson Valley Audio Visual	Karen Page	The Links at Union Vale
Boscobel House & Gardens	Hudson Valley Dance Theatre	Partners in Massage	The Powelton Club
Brie Electric	Hudson Valley Magazine	Peoples Bicycle	The Tomato Cafe
Renee Bulla	Hyde Park Brewing Company Restaurant & Brewery	Marilynn Petrillo	The Twaalfskill Club
Casperkill Golf Club	iHeart Media	Kristi Plass	Thunder Ridge Ski Area
Gary Cassiello	Imperial Barbers	Malinda Pollack	Tom's Bites
Christmas Tree Shop	Indigo Beauty Lounge	Poughkeepsie Galleria, LLC	Tony's Deli
Cl's Pizza & Pasta Italian Ristorante	Craig Irwin	Prime Print Shop	Tri Po Bed Grotto, Lodge 266
Comic Strip Live	Jacobowitz & Gubits, LLP	Quaker Hill Country Club	Vassar College Golf Course
Community Playthings	Lori Johnson	Rascal Creative	Vera Pizza
Copake Country Club	Kedem Winery	Renew You Esthetics	Viscount Wines & Liquor
Cosimo's Trattoria & Bar	Kiss My Face	Residence Inn by Marriott	Visera Media LLC
County Players at the Falls Theater	Tara Lea	Rifton Equipment	W.B. Mason Co.
Crew Restaurant & Bar	LegoLand New York	Rita's Italian Ice	Theresa Walters
Crossroads Brewing Company	Leo's Restaurant & Pizzeria	River Station Restaurant	Ward's Bridge Inn
Danbury Smiles	Liquid Altitude	Patrick Rose	Warwick Valley Winery & Distillery
Dazzles Salon Outpost & Day Spa	Live with Kelly & Ryan	Ross Media	Westchester Broadway Theatre
Michael DeCutiis	Lowe's Heroes of Newburgh	Marianne Rouis	Whitediff Vineyards & Winery
Dutchess County Executive	Joshua Mackey	Salon 52 Hair Studio	Winding Hills Golf Club
Dutchess ProPrint	Mahoney's Irish Pub & Steakhouse	Salon Dorian	Yum Yum Noodle Bar
Elite Island Resorts Caribbean	McCann Memorial Golf Course	Salon Sorelle	Debra Zambito

* Every effort has been made to assure accuracy.

Gifts in-kind play an instrumental role in the fundraising endeavors at Abilities First. From gift certificates to trips and everything in between, gifts in-kind help raise much needed revenue for the organization.

- Always looking to give back to the community, Rifton Equipment donated a prone stander to an Abilities First preschool when the company heard there was a need. The prone stander allows students greater physical development while also providing social interaction.
- Tri Po Bed Grotto Lodge 266 brought many smiles and much joy to the students at the Abilities First School at the Straus

Family Pavilion in New Windsor when its members purchased a different toy for each student based on their interests.

- When Lowe's Heroes of Newburgh heard Abilities First was opening a school in Orange County, the company and its employee volunteers wanted help. Lowe's generously donated all of the landscaping materials for the new school, and the Lowe's Heroes volunteers put it beautifully in place.

Abilities First is grateful to all of the companies, organizations, and individuals who donate gifts in-kind to the organization.



Johann Huleatt is presented the 2018 Commitment to Community Award for Rifton Equipment's generous support of the mission.

2018

Received donation of
\$3.2 MILLION BUILDING
 in New Windsor
(AF's largest gift ever)



Karen and Kevin Page present Adams Fairacre Farms' Gaye Mallet with the first ever Abilities First Henry G. Page, Jr. Business Leadership Award in honor of their late father.

2018 IN HONOR/IN MEMORY

In Honor of Bill McBrearty
Peggy Schwind

In Honor of Donna Areno
Mike Areno

In Honor of Evelyn Steed
Mary Demange

In Honor of Janet Collentine
Joan Tobin

In Honor of Kristine Mansfield
Christine Cummings

In Honor of Melissa McCoy & Alan Creais
John & Elizabeth Cappello
Debra & Peter Copeletti
Pamela & Rory Glynn
Sharon Jautz
Paul & Kristin Jensen
Mamoru & Yuko Nozawa
Michele Winchester-Vega
Kal Pac Corporation
AFP Mid-Hudson Valley Chapter

In Honor of The Gallaheer Family
Elayne & Harold Seaman

In Memory of Henry G. Page, Jr.
Patti Bagnall
Anthony Brenner
Thomas Cervone
Colleen Closson
Jeff Creswell
John & Margaret Latino
Eleanor Lomoriello
Deborah & Michael Meyers
Patrick Moore
Thomas Nanna
William Page
John & Patricia Rittinger
Mary & Rick Thayer
Nancy Wade
Seal & Stripe
Mid-State Lumber Corp.
Blacktop Maintenance Corp.
Triple R Refrigeration & Air Condition Co.
Stenger Roberts Davis & Diamond Law
H.G. Page & Sons
Macro Manufacturing, Inc.
CPL Team
Video Treats, Inc. DBA Better Tan
Northeastern Retail Lumber Association, Inc.

In Memory of Brandon Wolf
Jill McManus

In Memory of Deana Martello
Peggy Schwind

In Memory of Geraldine "Bubbie" Feinsilber
Robin Rivera

In Memory of Irving "Sammy" Stratman
Linda Tarcinale
Barbara Farmer
A Nu Do Revue

In Memory of Marc A. DeMattos
Anthony Alfallo
Kristina Berryman
Deborah Bordeau
Sharyn & Ray Bouton
Ellen Calandra
Richard Carriere
Deborah Chevalier
Bridget & Michael Curley
William C. Dauster
William & Lorraine Davidson
Anthony & Louise DeMattos
Pamela Dixon
Robert Elser
Stephen & Elaine Guidice
Susan Guilfoil
Richard & DeMeris Haag
Sandra & Richard Horwitz
The Knickerbocker Family

Kristine & Howard LaRose
Jennifer & Peter Marotta
Linda McGuire
Peter Mead
Ron & Rosemary Montesi
Laura Nieves
Melanie & Thomas Robinson
Donna Sandroff
Gina Solimando
Theresa Stiano
Janie & Richard Stoloff
Christine Waters
North Country Insurance Co.
Glens Falls Television Productions, Inc.
Stagecoach Inn

In Memory of Peter Farell
Patricia Hummel

In Memory of Serena Brenner
Laura Bendell

In Memory of Timothy J. Ilyko
Stephen & Maryann Katz

In Honor of Casey Matthews
Slater Chemical Fire Co.

* Every effort has been made to assure accuracy.



"Giving is not just about a donation; it's about making a difference."

-Kathy Calvin



POWER CAMPAIGN

 powered by ABILITIES FIRST



I PLEDGE

TO KEEP IN MIND THE INTERESTS AND NEEDS OF THOSE WITH **DISABILITIES** AND SUPPORT THEIR INTERESTS WHERE POSSIBLE

to attain independence, self-determination, integration and acceptance by others through education, exploration, and experience.

POWER POINTS:

- ✓ **A**sk before providing assistance.
- ✓ **B**e respectful in words and actions.
- ✓ **I**nclude people in activities, clubs and events.
- ✓ **L**isten and communicate directly with the person.
- ✓ **I**dentify how a program, goods or services can be adapted for inclusiveness.
- ✓ **T**ake the initiative to assure diversity with activities, participants or employees.
- ✓ **I**nitiate changes to an environment for accessibility and inclusion.
- ✓ **E**ducate yourself and others.
- ✓ **S**peak people-first language by defining the person, not a disability, limiting stereotypes and assumptions.
- ✓ **FIRST** step starts with you!

SIGNATURE

DATE

Take your pledge to the next level with a presentation, training, or guidance on how to implement inclusiveness and accessibility in your home or workplace. For more information, please contact the Advancement Department at info@abilitiesfirstny.org or 845.485.9803.

*"You have not lived today until you have done something
for someone who can never repay you."*

-John Bunyon



845.485.9803

info@abilitiesfirstny.org

70 Overocker Rd., Poughkeepsie, NY 12603

AbilitiesFirstNY.org